



NTT Com Asia Limited



Saigon Post & Telecommunications (SPT) & NTT Com Asia in Historic Co-operation

- SPT upgraded its Overseas POP in Hong Kong to Enhance its Global Networking Capabilities with NTT Com Asia Providing Full-Range Managed Services

24 April 2008 –Leading Vietnamese Carrier, Saigon Postel (SPT), announced their historic co-operation with NTT Com Asia. NTT Com Asia's world-class Total Solutions will enhance SPT's global coverage and capacity to meet challenges of the ever-changing business environment and demands. The contract includes the establishment of a global network service POP in Hong Kong to enhance the telecom giant's global networking capabilities..

In recent years there has been rapid growth in the telecommunications sector in Vietnam. In just 2005-2006 alone the growth rate was double that of the average in the Asia region and triple the world average expansion rate. The average growth rate since then has been about 25% per annum.

In order to provide world-class services to their customers SPT understands the importance of network enhancement. SPT decided to co-operate with NTT Com Asia on merits of:

1. Its superb network reliability (as evidenced in the December 2006 Taiwan Earthquake incident);
2. Its professional skill sets, capabilities and proven track record in meeting expectations and requirements from carrier grade customers
3. Its best-in-class services from professional consultancy, global capabilities, world-class solutions to quality customer support

SPT has contracted NTT to provide managed services and consultancy services such as the provision of professional advice according to SPT's business requirements in Hong Kong. As such, all the network monitoring and supporting work will be provided by NTT Com Asia.

"SPT is pleased to be one of Vietnam's telecom evolution 'enablers' and has since our establishment in 1995 been able to provide the excellent facility and services that benefit our end users. In view of our business development and the customers' ever-growing demand for higher quality/efficiency service, we have decided to put our trust on a reliable and reputable solutions provider like NTT Com Asia for capacity and



NTT Com Asia Limited



facility enhancements in Hong Kong together with our strategic investment in international telecommunications infrastructure such as AAG submarine cable project," remarked Mr. Pham Ngoc Tuan, President of SPT.

Commenting on the cooperation with SPT, Mr. Masaaki Moribayashi, President and CEO of NTT Com Asia noted: "We feel greatly honoured to receive another vote of trust from an international carrier like SPT. It is a demonstration of our best-in-class services to meet the most stringent demands and requirements of the global telecom services providers."

About Saigon Post & Telecommunications Services Corporation

Saigon Postel (SPT) was established in December 1995. Notably, SPT is the first and up to now the only joint-stock company in the Vietnamese post and telecom sector. SPT provides a full range of first-grade telecommunication services from mobile, data, voice and fixed network. The company takes pride in being the first company in Vietnam to offer 3G CDMA mobile phone services. It was granted the infrastructure licenses to set up a domestic backbone and international gateway in Vietnam in December 2006. It has also invested in the AAG submarine cable and established direct connections to regional carriers. Recently, SPT was awarded a trial license to deploy Mobile WiMax services. Please visit <http://www.spt.vn/en/index-2.html> for more information.

About NTT Com Asia Limited

NTT Com Asia Limited (NTT CA) is a wholly owned Hong Kong based subsidiary of NTT Communications Corporation (NTT Com) established in 1999. As Asia's operation arms of NTT Com, we devote our best efforts to become the ICT Solution Partner for enterprises by offering best-in-class global network services and full range of ICT services including Connectivity, Managed Services, Data Centre, Security, Hosting and Integrated Solutions, assisting customers to grasp the huge market potential in Asia Pacific region and to meet the business challenges in the age of ICT (Information and Communication Technology).

NTT Com provides information and communication technology (ICT) solutions worldwide with dedicated professionals stationed in 21 countries. Renowned as an IPv6 technology pioneer and managed service expert, NTT Com offers diverse high-quality IP, Web-based, and managed network solutions combining network management, security, ubiquitous, Web portals/engines, and global services. Its world-class Tier 1 Internet backbone and secure closed networks with over 98,000 MPLS ports, combined with the networks of partner companies around the world, connect more than 200 countries. Please visit www.ntt.com.hk for more information.



NTT Com Asia Limited

